



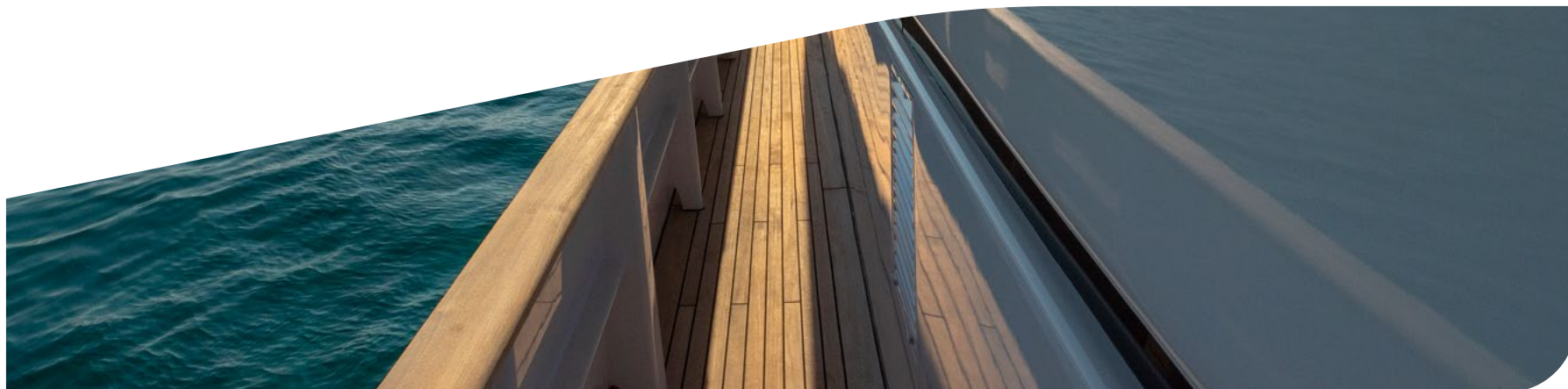
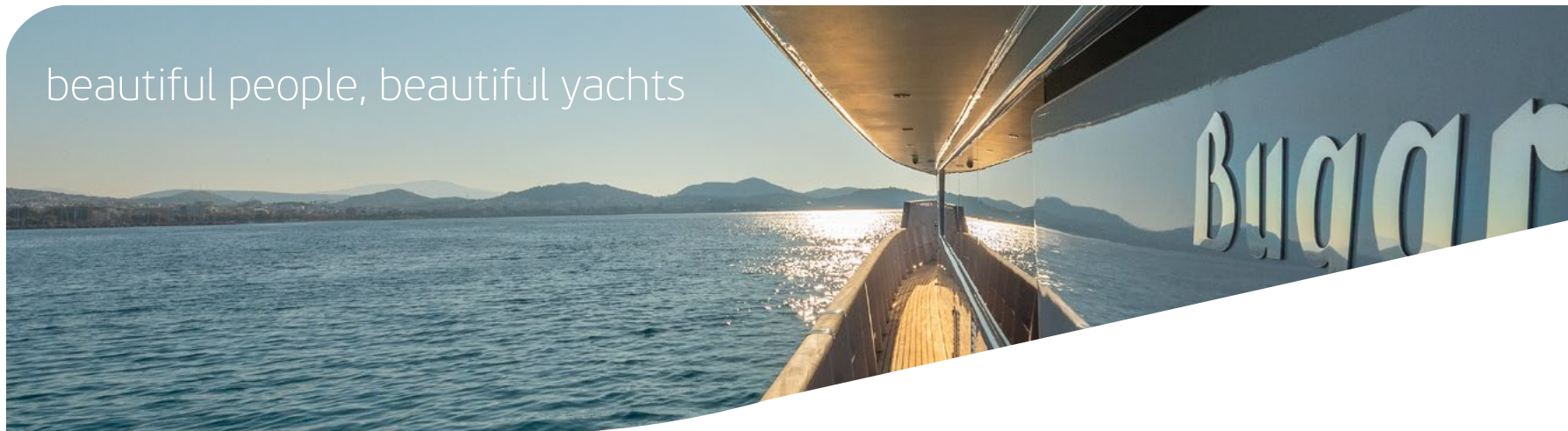
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Voyaging in Opulence

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CREWED FLEET





MOTOR YACHT

PAREAKI II

MAIORA 126 / BUILT 2006 / REFIT 2023

ACCOMMODATION

12 Guests in 1 Master, 2 VIPs, 2 Twin & 1 Single bed cabin with a pullman berth, all fully air-conditioned with en-suite facilities

CREW

7 in separate compartments

SPECIFICATIONS

LOA **39,08m / 126,10ft**
Beam **7.60m / 24,70ft**
Draft **2,68m / 4,80ft**
Cr. speed **22 knots**
Fuel cons. **850lt/hr**
Engines **2x3700hp MTU**

KEY FEATURES

Brand new stabilizers underway & zero speed Deck Jacuzzi Refitted in 2023 Extended swim platform Array of water toys Upper deck with full shading option for maximum comfort while cruising and at anchor

WATER SPORTS

Zodiac RIB YL470 DL 4.70m WITH Mercury 100 hp, Set kid's water skis, Set adult's water skis, Jobe hotseat (1 seater), Jobe chaser towable (3 seater), 2 x Stand up paddleboards, 2x Sea Bob, Efoil Fliteboard Pro Carbon Gold , Awake Jetboard, Dive mask, Extended Inflatable swimming





MOTOR YACHT

CAN'T REMEMBER

TECNOMAR 116 / BUILT 2004 / REFIT 2022

ACCOMMODATION

12 guests in 1 master suite, 3 VIP, 1 twin with 2 single beds convertible & 1 twin with 2 pullman beds, all with en suite facilities

CREW

7 in separate compartments

SPECIFICATIONS

LOA **35,60m / 116,10ft**
Beam **7,20m / 23,70ft**
Draft **1,85m / 6,10ft**
Cr. speed **20 knots**
Fuel cons. **580lt/hr**
Engines **2x2000hp MTU**

KEY FEATURES

Stabilizers underway & zero speed / Fully refitted in 2022 / 12 guests in 6 luxurious staterooms
Comfortable dining table on the upper deck for 22 guests / Extended swimming platform
Extensive range of water toys

WATER SPORTS

4m Black Pearl tender 40hp / Jet ski Yamaha 300hp / 3x Jet ski stand up Yamaha / Jet ski See Doo
2x SUP / 2x Seabob F5 / Jet Pack / Fly board / 2x Tubes / 2x Ski (adults) / Ski (babies) / Mono Ski /
Wake board / Canoe Kayak / Snorkeling equipment / Inflatable slide (upon request at extra cost) /
Full diving equipment for 4





MOTOR YACHT

PROJECT STEEL

BUGARI 112 / BUILT 1993 / REFIT 2020

ACCOMMODATION

12 guests in 1 Master Suite (King), 1 VIP (Queen), 1 Double convertible to playroom & 2 Twin cabins each with an additional single upper pullman, all with en-suite facilities & individual a/c control

CREW

6 in separate compartments

SPECIFICATIONS

LOA **34m / 112ft**
Beam **6,80m / 22,00ft**
Draft **2,50m / 8,20ft**
Cr. speed **11,5 knots**
Fuel cons. **130lt/hr**
Engines **2x630hp MAN**

KEY FEATURES

Exterior refit in 2019 - Interior Refit in 2020 / Activities & equipment for sea lovers
Low fuel consumption / Experienced crew of 6

WATER SPORTS

70hp 6,2m RIB (2019) / Jet Ski / Sea Bob (2019) / Tubes / Kneeboard / Wake board / Water skis adults & kids / SUP / Kayak / Floating mats / Fishing gear / Snorkel gear





MOTOR YACHT SUMMER FUN

ADMIRAL 101 / BUILT 2001 / REFIT 2019

ACCOMMODATION

12 guests in 1 Master, 1 Playroom on the main deck that converts into a VIP cabin, 2 twin that convert into double & 2 twin cabins all air-conditioned with en-suite facilities

CREW

6 in separate compartments

SPECIFICATIONS

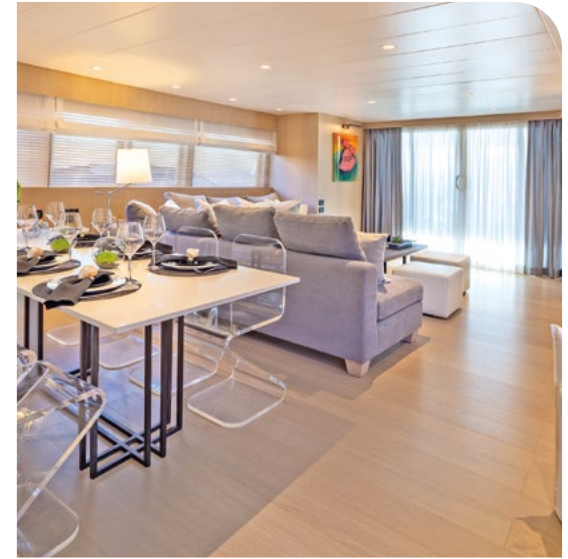
LOA **30,80m / 101ft**
Beam **7,10m / 23,30ft**
Draft **2,30m / 7,50ft**
Cr. speed **23 knots**
Fuel cons. **650lt/hr**
Engines **2x1680hp MTU**

KEY FEATURES

Refit 2019 / Modern and spacious interior / Playroom on main deck convertible into VIP Cabin / Great variety of water toys

WATER SPORTS

Tender sport 4,95m 70hp OB / Jet Ski / 2 seater Yamaha 270hp / Seabob / Sofa Banana / Tubes / Water skis adults & children / Snorkeling gear





MOTOR YACHT

WIDE LIBERTY

TORGEM 92 / BUILT 1992 / REBUILT 2020

ACCOMMODATION

10 guests in 1 master cabin, 2 double and 2 twin that convert into double, all air-conditioned with en-suite facilities

CREW

5 in separate compartments

SPECIFICATIONS

LOA **28,00m / 92ft**
Beam **6,00m / 20ft**
Draft **2,35m / 7ft**
Cr. speed **9 knots**
Fuel cons. **100lt/hr**
Engines **2x250hp MAN**

KEY FEATURES

Spacious interior & outdoor areas offering living diversity / Huge windows allow the natural light to flow in / Front side terrace with gym area & work out tools / Deck Jacuzzi

WATER SPORTS

Tender 4,10m with 50hp OB / Jet ski / 2x Paddle boards / Swimming equipment / Water ski adults & children / 2x Under water scooter / Fishing & Snorkeling equipment / 2x Electric Scooter Bikes for outdoor use / Fitness Equipment





MOTOR YACHT

ESTIA YI

FERRETTI 880 / BUILT 2004 / REBUILT 2021

ACCOMMODATION

9 guests in 1 Master suite, 1 VIP cabin & 2 twin cabins (1 with an extra pullman berth) all with en-suite facilities

CREW

5 in separate compartments

SPECIFICATIONS

LOA **27,03m / 88,00ft**
Beam **6,72m / 22,05ft**
Draft **3,30m / 10,82ft**
Cr. speed **19 knots**
Fuel cons. **480lt/hr**
Engines **2x MTU 16V 2000**

KEY FEATURES

Extensive full refit 2021 / Jacuzzi on sundeck / Sundeck bbq / Large swimming platform
Wide variety of water toys / Zero speed stabilizers

WATER SPORTS

4m Avon Tender with Yamaha 40hp ob / Sea-Doo RXP255 / 2seater Jet ski / Electrical scooter
SeaBob / Water ski (adults & children) / Paddleboard (SUP) / Wakeboard





MOTOR YACHT

VISTA

PRINCESS Y85 / BUILT 2020

ACCOMMODATION

8 guests in 1 Master suite, 1 VIP,
1 Double & 1 Twin convertible
to double, all with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **26,00m / 85,00ft**
Beam **6,26m / 20,70ft**
Draft **2,00m / 6,56ft**
Cr. speed **21 knots**
Fuel cons. **600lt/hr**
Engines **2x 1397hp MAN**

KEY FEATURES

Stabilizers underway & zero speed / Flybridge hardtop featuring electric opening /
Submersible bathing platform / Endless views through floor-to-ceiling panoramic windows

WATER SPORTS

Tender Williams 435 Sport Jet / 2x Seabobs / 2x SUP / 2x inflatables
Tubes / Snorkeling / Ski for adults / Wave-board





MOTOR YACHT

LIDIA

FERRETTI 830 / BUILT 2006 / REFIT 2023

ACCOMMODATION

8 guests in 1 Master, 1 VIP, 1 Double and 1 Twin cabin, all with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **25,30m / 83ft**
Beam **6.30m / 20,60ft**
Draft **1,78m / 5,80ft**
Cr. speed **25 knots**
Fuel cons. **550lt/hr**
Engines **2x2000hp MTU**

KEY FEATURES

Heated jacuzzi in the flybridge Stabilizers underway & zero speed Extended beach club Full beam Master Suite for superior comfort

WATER SPORTS

Tender Novurania 430 (60hp Yamaha), 2x Paddle boards, Snorkeling equipment for all guests, Water skis for adults, Wakeboard, Towable tubes, Fishing equipment





MOTOR YACHT ALEGRIA

SANLORENZO 82 / BUILT 2007 / REFIT 2022

ACCOMMODATION

8 guests in 1 Master Suite, 1 VIP Suite
& 2 Twins, all with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **24,00m / 82,00ft**
Beam **6,17m / 20,24ft**
Draft **1,60m / 5,24ft**
Cr. speed **21 knots**
Fuel cons. **450lt/hr**
Engines **2x 1232kw Caterpillar**

KEY FEATURES

Stabilizers fins underway & zerospeed / Underwater lights / Refit 2022
Ample sunbathing areas

WATER SPORTS

Tender Williams 325 / Jet Ski / 2x Tubes / 2x Scuba dive motors / Swimming Platform
Snorkeling equipment / Ski equipment / SUP





MOTOR YACHT PAREAKI

POSILLIPO 80 / BUILT 2003 / REFIT 2019

ACCOMMODATION

10 guests in 4 cabins, all fully air-conditioned with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,90m / 80,00ft**
Beam **6,32m / 20,00ft**
Draft **2,70m / 8,00ft**
Cr. speed **25 knots**
Fuel cons. **500lt/hr**
Engines **2x1799hp MTU**

KEY FEATURES

Freshly refitted in 2019 / Elegant and spacious cabins / Enthusiastic crew of 4
Ample sunbathing areas

WATER SPORTS

Tender with 40hp OB / Ringo / Jet Ski / Water Ski / 2x Seabob F5 / SUP / 2x Canoe / Wakeboard
Water Ski for Children / Snorkelling equipment / 2x Electric scooters





MOTOR YACHT

DUNE

ALFAMARINE 72 / BUILT 2007 / REFIT 2024

ACCOMMODATION

6 guests in 1 Master Suite, 1 VIP and 1 Twin cabin, all fully air-conditioned and with en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **22,38m / 72ft**
Beam **5.44m / 17,10ft**
Draft **1,70m / 3,11ft**
Cr. speed **38 knots**
Fuel cons. **600lt/hr**
Engines **2x1500hp MTU**

KEY FEATURES

Fast Commuting - 38 knots cruising speed, 43 top speed Recently refitted in 2024 in pristine condition Chic and modern interior & exterior design Bright master cabin lit by large windows

WATER SPORTS

Wiliam turbojet 2.85m, Jetski spark, 2x Towing tubes, 1x Set adult skis, Wakeboard, Snorkelling equipment, 2x Stand up paddle





MOTOR YACHT NATASSA

POSILLIPO 80 / BUILT 2001 / REFIT 2021

ACCOMMODATION

10 guests in 1 Master, 1 VIP & 2 twin cabins that convert into double, all fully air-conditioned with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,90m / 80,00ft**
Beam **6,40m / 21,00ft**
Draft **2,25m / 7,50ft**
Cr. speed **24 knots**
Fuel cons. **450lt/hr**
Engines **2x 2000hp MTU**

KEY FEATURES

Based in the Dodecanese / Convertible twin cabins / 2021 refit / Classic interior

WATER SPORTS

Tender Novurania 470 with Yamaha 70hp / Jet Ski Spark / 2x SUP / Tubes
2 sets of water skis (1x adult & 1x child) / Snorkeling & fishing equipment





MOTOR YACHT FREEDOM

ALALUNGA 78 / BUILT 2007 / REFIT 2021

ACCOMMODATION

10 guests in 2 double cabins & two twins convertible to double, all with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,85m / 78,30ft**
Beam **5,80m / 19,00ft**
Draft **2,50m / 8,40ft**
Cr. speed **23 knots**
Fuel cons. **420lt/hr**
Engines **2x 1650hp Caterpillar**

KEY FEATURES

Spacious cabins / Twin cabins can be converted into doubles / Extensive variety of water toys, including seabob & e-foil

WATER SPORTS

4,2m Tender with 60hp outboard / Jet ski Seadoo Spark Series 2017 / Seabob F5S / Lift e-foil / Paddle board / Hobie Mirage Eclipse Pedalboard / 2 pair of ski (adults & kids) / Knee board / Wake board / Sofa (3 pax) / Towable 1 pax tube / Swimming inflatable platform with sunbeds / Snorkeling & Fishing Equipment





MOTOR YACHT ESTIA ZEUS

AZIMUT 74 SOLAR / BUILT 2003 / REBUILT 2021

ACCOMMODATION

8 guests in 1 Master, 1 VIP
& 2 twins all with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **22,65m / 74,00ft**
Beam **5,46m / 17,90ft**
Draft **1,50m / 4,90ft**
Cr. speed **22 knots**
Fuel cons. **370lt/hr**
Engines **2x MTU 12V**

KEY FEATURES

Extensive full refit 2021 / Swimming platform / Spacious aft deck / Wide variety of water toys

WATER SPORTS

4.00m Highfield Sp Tender with a Yamaha 60hp outboard engine / Electrical scooter / Water ski adults & children / Paddleboard (SUP) / Wakeboard / SeaBob / Tubes / Kneeboard / Inflatable water toys (donuts, beds & small sofa) / Towable Sofa (3 seaters) / Snorkeling equipment





MOTOR YACHT MEDUSA

AZIMUT 68 / BUILT 2005 / REFIT 2019

ACCOMMODATION

8 guests in 1 master, 1 VIP, 1 twin that converts into double & 1 twin with bunk beds, all with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **21,10m / 68,00ft**
Beam **5,50m / 18,00ft**
Draft **1,65m / 5,40ft**
Cr. speed **22-23** knots
Fuel cons. **350lt/hr**
Engines **2x1150hp** MTU

KEY FEATURES

Refitted in 2019 / Enthusiastic crew of 3 / Modern Design / Big selection of water toys

WATER SPORTS

Brick with Yamaha 50hp OB / Jet Ski Sea Doo Spark (2019) / Jet Ski Tube / Knee Board Skis adults & kids / Paddle Board (SUP) / Couch / Snorkeling gear / Fishing equipment
Swimming platform





MOTOR YACHT

MARY

FERRETTI 68 / BUILT 2000 / REFIT 2016

ACCOMMODATION

8 guests in 2 double & 2 twin cabins,
fully air conditioned

CREW

3 in separate compartments

SPECIFICATIONS

LOA **19,98m / 68,00ft**
Beam **5,63m / 18,40ft**
Draft **1,72m / 6,40ft**
Cr. speed **24 knots**
Fuel cons. **310lt/hr**
Engines **2x1200hp MAN**

KEY FEATURES

Available in Dodecannese / Ideal for special events / Timeless interior / Enthusiastic crew of 3

WATER SPORTS

Williams 360 tender with 90hp engine / Tubes / Water ski adults & kids / Fishing gear
Snorkel gear / Jet Ski Sea Doo Spark





MOTOR YACHT LADY L

ALTAMAR 64 / BUILT 2006 / REFIT 2022

ACCOMMODATION

8 guests in 4 staterooms, 2 double cabins, 1 twin cabin & 1 twin with bunk beds, all with private ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **19,50m**
Beam **5,36m**
Draft **1,97m**
Cr. speed **20 knots**
Fuel cons. **280lt/hr**
Engines **2x746Kw**

KEY FEATURES

Extensive refit in 2021–2022 / Spacious interior living / Seating & dining area on the flybridge
Sunbathing space on the foredeck / Great collection of water toys

WATER SPORTS

3,60m Brig Falcon Tender with Yamaha 40hp OB / Electrical Scooter / Water Ski (adults & children) / 2x Paddleboard (SUP) / Snorkeling Equipment / iAQUA SeaBob / Tubes / Inflatable water toys (Donuts, beds & sofa small) / Towable Sofa





SAILING CATAMARAN SAMELI

TWO OCEANS MARINE / BUILT 2016 / REFIT 2023

ACCOMMODATION

10 guests in 5 double cabins, all with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,00m / 75,60ft**
Beam **10,50m / 34,60ft**
Draft **1,80m / 5,11ft**
Fuel cons. **50lt/hr**
Engines **2x240hp**

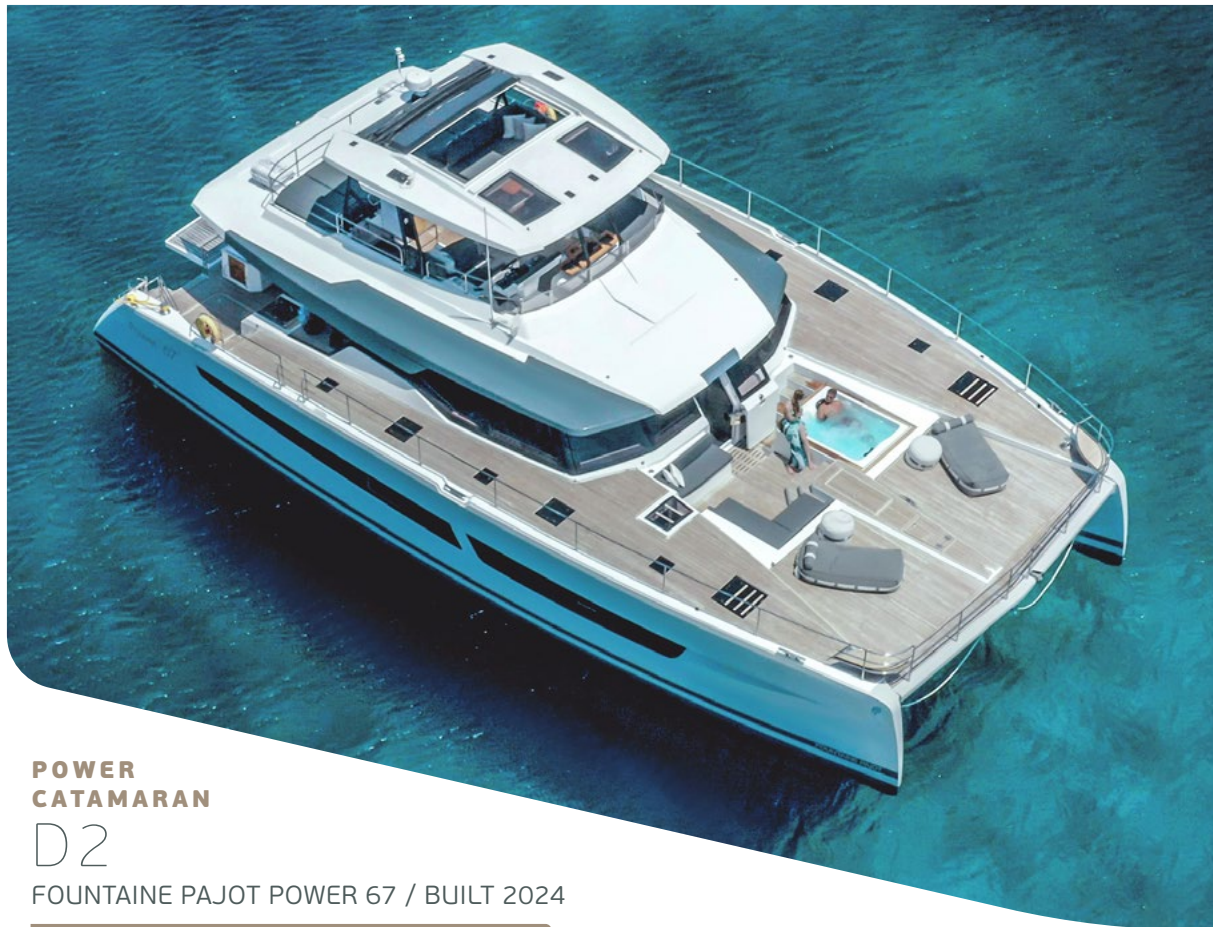
KEY FEATURES

Fusion of Luxury & Speed Outstanding Sailing Performance Fastest Catamaran in her class Sea-Level Panoramic Windows Minimalistic & Luxurious Interiors

WATER SPORTS

Tender R.I.B. 5.20m powered by outboard 4stroke Yamaha 80HP, 1x Seabob F5S, 2x Yamaha seascooter LI-ION, 2x SUP Aqua Marine Vapor DS light tech, 2x Canoe Kayak Epic V5, 2x Wakeboards, 2x Set water-ski, 2x Ringo tubes, 1x Knee board, Snorkelling and fishing equipment





POWER CATAMARAN

D2

FOUNTAINÉ PAJOT POWER 67 / BUILT 2024

ACCOMMODATION

8 guests in 1 Master suite & 3 Double cabins, all fully air-conditioned with en suite facilities.

CREW

4 in separate compartments

SPECIFICATIONS

LOA **19,69m / 64,60ft**
Beam **9,84m / 32,28ft**
Draft **1,15m / 3,80ft**

Fuel cons. **160lt/hr**
Engines **2x550hp**

KEY FEATURES

Huge reception area / Flybridge of 32 sq.m. / Jacuzzi in the front lounge / Master suite of 22 sq.m. / Underwater lights / Large array of water-toys for the most active charter clients

WATER SPORTS

Tender Highfield 460SP with 60hp OB / Water Skis / Wakeboard / Tubes / Kayak / 2x SUP
Fishing gear / Snorkeling / 2x Sea Scooter / Extra Towables





SAILING CATAMARAN

DAIQUIRI

LAGOON SIXTY 5 / BUILT 2022

ACCOMMODATION

10 guests in 4 double cabins and 1 twin-bunks cabin, all fully air-conditioned with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **20,55m / 67,50ft**
Beam **10,00m / 32,10ft**
Draft **1,55m / 5,10ft**
Cr. speed **10 knots**
Fuel cons. **50lt/hr**
Engines **2x195hp Yanmar**

KEY FEATURES

Brand new Lagoon Sixty 5 / Ample lighting throughout the interior & especially the cabins / Ample lounging space on the flybridge / Wide range of water toys

WATER SPORTS

4,60m tender with 60hp Honda OB / Water Skis / Wakeboard / Tubes / Kayak / 2x SUP
Fishing gear / Snorkeling / 2x Sea Scooter / Extra Towables





SAILING CATAMARAN

NOVA

LAGOON 620 / BUILT 2011 / REFIT 2020

ACCOMMODATION

8 guests in 1 Master cabin with private lounge and direct access to the cockpit, 2 guest cabins with double beds and 1 guest cabin with 2 bunk beds & desk, all with en-suite bathrooms.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **18,90m / 62,00ft**
Beam **10,00m / 32,10ft**
Draft **1,55m / 5,10ft**
Cr. speed **9-10 knots**
Fuel cons. **40lt/hr**
Engines **2x150hp Volvo**

KEY FEATURES

Refitted 2020 / Designed by the world renowned naval architects Peteghem & Lauriot Prévost
Spacious sunbathing areas / Professional crew of 3 since yacht launch

WATER SPORTS

4,70m dinghy with 60hp Yamaha OB / Snorkling equipment / Fishing rods / Kayak / Tube
Water skiing adults & kids / Paddle board / Wake board / Floating mats / Knee board





**SAILING
CATAMARAN**
ALMA

FOUNTAINE PAJOT SAMANA 59 / BUILT 2022

ACCOMMODATION

10 guests in 1 Master cabin & 4 Double cabins, all fully air-conditioned with en suite facilities.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **18,78m / 61,61ft**
Beam **9,46m / 31,04ft**
Draft **1,65m / 5,41ft**

Fuel cons. **30lt/hr**
Engines **2x150hp Volvo D3**

KEY FEATURES

Spacious master cabin / Lay out ideal to accommodate 5 couples / Ample flybridge area
Hard top bimini

WATER SPORTS

Tender / Water ski (adults) / Tube / SUP / Kayak / Fishing & Snorkeling equipment





**SAILING
CATAMARAN**
MOYA

LAGOON 560 S2 / BUILT 2014 / REFIT 2022

ACCOMMODATION

10 guests in 4 double and 1 with twin-bunks cabin, fully air-conditioned with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **17,07m / 56,00ft**
Beam **9,45m / 31,00ft**
Draft **1,50m / 4,11ft**
Cr. speed **10 knots**
Fuel cons. **30lt/hr**
Engines **2x110hp Yanmar**

KEY FEATURES

Excellent sailing performance / Wide range of water toys / Ample lounging space on the flybridge / Combines comfort and style

WATER SPORTS

4,20m RIB / Water skis / Wakeboard / Tubes / Kayak / SUP / 2x Sea Scooter / Fishing & Snorkelling gear / 12sq.m inflatable platform / Extra Towables





SAILING CATAMARAN

AURA

LAGOON 560 S2 / BUILT 2014 / REFIT 2023

ACCOMMODATION

10 guests in 4 double and 1 with twin-bunks cabin, fully air-conditioned with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **17,07m / 57,00ft**
Beam **9,44m / 30,97ft**
Draft **1,50m / 4,92ft**
Cr. speed **10 knots**
Fuel cons. **30lt/hr**
Engines **2x 110hp Yanmar**

KEY FEATURES

High performance catamaran / Remarkable living space both interior & outdoors
Modern & elegant design / Numerous water toys

WATER SPORTS

Highfield tender with 50hp outboard / 2x Tubes / 2x SUP / 2x Seabobs / Water Ski
Wakeboard / Fishing Gear / Snorkelling equipment





**SAILING
CATAMARAN**
MELITI

LAGOON 560 S2 / BUILT 2014 / REFIT 2020

ACCOMMODATION

10 guests in 4 Queens & 1 with upper and lower bunks, fully air-conditioned with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **17,07m / 56,00ft**
Beam **9,45m / 31,00ft**
Draft **1,50m / 4,11ft**
Cr. speed **10 knots**
Fuel cons. **30lt/hr**
Engines **2x110hp Yanmar**

KEY FEATURES

Modern design / Wide range of water toys / Ample lounging space on the flybridge
Professional crew of 3

WATER SPORTS

Tender Brig 3,80m with 40hp Yamaha / Water ski adults / Fishing & snorkeling equipment
Air stream tube - 3pax / SUP / Kayak





SAILING CATAMARAN LIBRA

BALI 5.4 / BUILT 2024

ACCOMMODATION

10 guests in 5 double cabins, all with en-suite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **16,80m / 55,10ft**
Beam **8,74m / 28,80ft**
Draft **1,48m / 4,10ft**
Cr. speed **9 knots**
Fuel cons. **30lt/hr**
Engines **2x80hp**

KEY FEATURES

Brand new 2024 Exquisite main saloon with garage door for direct access to the water
Ampl outdoor living spaces with sunbeds in bow area Great performance

WATER SPORTS

Rib 3.60m Outboard Yamaha 40 HP, Beach games, Floating mats, 2x SUP, Wakeboard, Tube, Towable inflatable sofa for 2 persons, Water skis adult & children, Snorkeling equipment





SAILING CATAMARAN

AZUL

LAGOON 55 / BUILT 2023

ACCOMMODATION

8 guests in 4 double cabins,
all fully air-conditioned with
en suite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **16,56m / 55,00ft**
Beam **9,00m / 29,60ft**
Draft **1,55m / 5,10ft**
Cr. speed **9 knots**
Fuel cons. **30lt/hr**
Engines **2x 80hp Yanmar**

KEY FEATURES

Brand new lagoon / Impressive sense of spaces / Open rear cockpit - terrace on water
Large windows & spectacular skylights

WATER SPORTS

4,2m tender with 60hp outboard / 2x Seascooter / 2x SUP / Kayak / Wakeboard Inflatable (adults)
/ Water ski (adults & children) / Tubes / Towable inflatable / Fishing & Snorkeling equipment / Dive
tanks & dive compressor (for certified divers only, BCD, Regulator, etc. to be rented from a local
dive store, or provided by the client).



**Non contractual photos*



**SAILING
CATAMARAN**

SUMMER STAR

LAGOON 52 / BUILT 2019

ACCOMMODATION

10 guests in 5 double cabins & 1 with upper & lower bunks, all air-conditioned with en suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **15,84m / 52,00ft**
Beam **8,74m / 28,80ft**
Draft **1,55m / 5,10ft**
Cr. speed **10 knots**
Fuel cons. **25lt/hr**
Engines **2x80hp Yanmar**

KEY FEATURES

Built in 2019 / Modern design / Spacious sunbathing areas / Impressive leisure & entertainment facilities

WATER SPORTS

Highfield 3,90m with 40hp Honda OB / Tubes / Banana boat / Kneeboard / Double water ski
Beach games / 2x SUP / Wakeboard / Snorkeling & Fishing equipment





**SAILING
CATAMARAN**
TAMIRO

LAGOON 52F / BUILT 2019 / REFIT 2022

ACCOMMODATION

8 Guests in 4 double cabins,
all with en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **15,85m / 52,00ft**
Beam **8,60m / 28,80ft**
Draft **1,50m / 5,10ft**
Cr. speed **7,5 knots**
Fuel cons. **25lt/hr**
Engines **2x80hp**

KEY FEATURES

Layout ideal for 4 couples or 2 families / professional crew of 2 / based in the ionian / equipped as an owner-yacht / tenderlift system / solar & lithium system / high-speed internet & tv.

WATER SPORTS

Highfield 3,90m tender with 40hp engine / Water-Ski (adults) / Wakerboard (adults) / 2x Stand Up Paddle Boards / 2 Underwater Scooter / Tubes / Snorkelling gear / Dive compressor / Dive tanks / Dive weights / Seabob on request / Full dive equipment on request.





**SAILING
CATAMARAN**
TWIN PRIDE
LAGOON 500 / BUILT 2010

ACCOMMODATION

8 guests in 4 double cabins
with queen size beds all with
en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

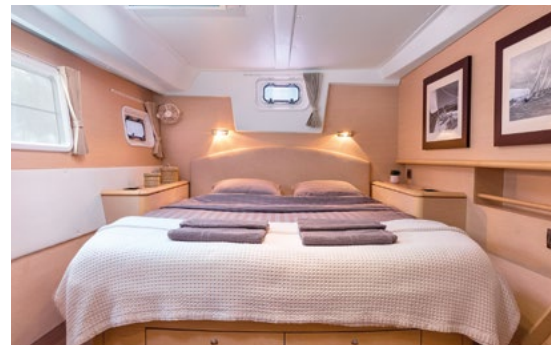
LOA **15,54m / 51,00ft**
Beam **8,53m / 28,00ft**
Draft **1,40m / 4,70ft**
Cr. speed **10 knots**
Fuel cons. **20lt/hr**
Engines **2x75hp Yanmar**

KEY FEATURES

Unparalleled views from her large decks and bridge / Custom layout with a Master cabin
Excellent cruising performance / Experienced captain, with 2 Atlantic & 1 Pacific crossings

WATER SPORTS

40hp RIB / Donut / Water skies / Fishing & Snorkeling equipment / SUP / Sit on top canoe
for 2 people





**SAILING
CATAMARAN**

BABALU

LAGOON 51 / BUILT 2024

ACCOMMODATION

8 guests in 4 double cabins all with ensuite facilities plus 3 crew

CREW

3 in separate compartments

SPECIFICATIONS

LOA **15,35m / 50,40ft**
Beam **8,10m / 26,70ft**
Draft **1,40m / 4,70ft**
Cr. speed **8 knots**
Fuel cons. **25lt/hr**
Engines **2x80hp Yanmar**

KEY FEATURES

Brand new - built in 2024 Ample Outdoor Living Spaces Swim Platform as a large balcony by the sea Accommodates up to 10 guests in 5 cabins

WATER SPORTS

RIB 13ft/4m with an outboard 40hp engine, 2x SUP, Wakeboard, Towable inflatable sofa for 2 persons, Water skis adult & children, Snorkeling & Fishing equipment





**SAILING
CATAMARAN**
ODYSSEY

NAUTITECH 46 FLY / BUILT 2019

ACCOMMODATION

8 guests in 4 double cabins,
all with air-condition and
en suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **13,79m / 46,00ft**
Beam **7,54m / 24,70ft**
Draft **1,45m / 4,00ft**
Cr. speed **7 knots**
Fuel cons. **15lt/hr**
Engines **2x40hp Yanmar**

KEY FEATURES

Built in 2019 / Offers comfort and style / Spacious sunbathing areas / Modern design

WATER SPORTS

Dinghy 3,30m with 20hp OB / SUP / 2x Kayak / Tube





SAILING YACHT

AIZU

TREHARD MARINE / BUILT 1990 / REFIT 2007, 2019 & 2023

ACCOMMODATION

8 guests in 4 double cabins,
all similar size with air-condition
& ensuite facilities

CREW

4 in separate compartments

SPECIFICATIONS

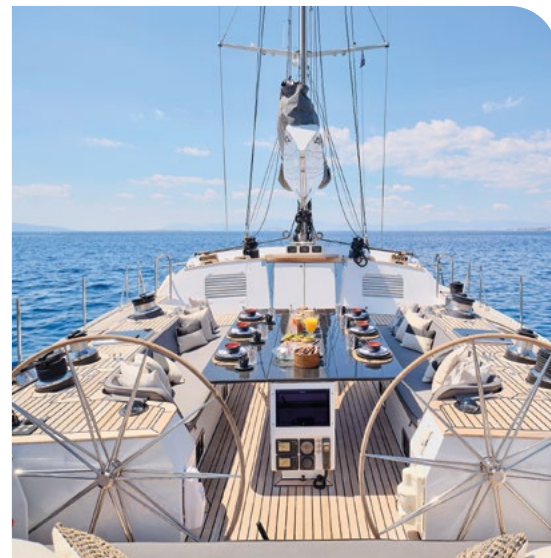
LOA **30,16m / 99,00ft**
Beam **7,16m / 23,00ft**
Draft **2,20-5,85m / 7,20-19,00ft**
Cr. speed **10 knots**
Fuel cons. **37lt/hr**
Engines **2x 250hp**

KEY FEATURES

Retractable keel / Excellent performance / Contemporary style ambiance

WATER SPORTS

Williams tender with 90hp engine / Waterski for adult & children / Wakeboard / 3x Stand up padel board / Towing ring / Flyboard Takoma / Inflatable sailing dinghy / Yoga mats





SAILING YACHT

MELITI

GARCIA YACHTS 86 / BUILT 2004 / REFIT 2021

ACCOMMODATION

6 guests in 1 master & 2 double cabins, fully air-conditioned with ensuite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **26,32m / 86,32ft**
Beam **6,25m / 20,50ft**
Draft **3,30m / 10,80ft**
Cr. speed **9 knots**
Fuel cons. **5lt/hr**
Engines **280hp**

KEY FEATURES

Experienced sailing staff including multiple offshore sailing champions and Olympic games participants / Reliable boat construction / Built mca compliant

WATER SPORTS

Novurania 3,30m with 25hp Yamaha engine / 2x Inflatable SUP / Inflatable towable tube
Snorkeling equipment / Scuba equipment for PADI certified individuals / Fishing equipment





SAILING YACHT GIGRECA

ADMIRAL SILENT 76 / BUILT 2014 / REFIT 2021

ACCOMMODATION

8 guests in one Master, one VIP, one Double and one Twin cabin, all with en suite facilities.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **24,00m / 76,00ft**
Beam **5,88m / 19,30ft**
Draft **2,93m / 9,70ft**
Cr. speed **10 knots**
Engines 2x **150Yanmar**

KEY FEATURES

Luxurious high end interiors Ample bow seating relaxing area Underwater lights Spacious beach club Retractable hard rooftop offering top comfort while sailing and at anchor Gigreca is considered silent when engines on due to enhanced insulation

WATER SPORTS

Tender semi custom 4.50m with 70HP, Sea bob, Water skis for adults and children, Wakeboard, SUP, Towable, Snorkeling & fishing equipment





SAILING YACHT NADAMAS

Y YACHTS - Y8 / BUILT 2022

ACCOMMODATION

8 guests in 4 double cabins,
all air-conditioned with ensuite
facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **23,99m / 80,00ft**
Beam **6,58m / 21,58ft**
Draft **4,00m / 13,12ft**
Cr. speed **9 knots**
Fuel cons. **25lt/hr**
Engines **2x 115hp**

KEY FEATURES

Brand New (2022) / Timelessly elegant design / Spacious cockpit / Ample sundeck area
Layout ideal to accommodate 4 couples / Experienced Crewed of 3

WATER SPORTS

Tender Aer Marine 4,2m, 60hp Yamaha outboard / Skis (adult & children) / Wakeboard
(adult & children) / Donut / Yamaha Jet Pod Pro sea scooter / 2x SUP / fins & snorkels





SAILING YACHT

HELENE

OPUS 68 / BUILT 2011

ACCOMMODATION

7 guests in 1 master cabin with 1 double & 1 single bed and 2 double guest cabins, all with en suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **20,82m / 68,00ft**
Beam **5,60m / 18,40ft**
Draft **2,80m / 9,20ft**
Cr. speed **8 knots**
Fuel cons. **25lt/hr**
Engines **225hp Perkins**

KEY FEATURES

Designed by Germany's foremost interior designer Alv Kintscher / Excellent build quality by Brune Yachtbau / Offering supreme luxury / Many artistic touches onboard

WATER SPORTS

Williams 325 Skipper Operated Tender / Ring / Tubes / Snorkel gear / Water skis
Floating mats / Beach games / Double donut / SUP





SAILING YACHT

ALIZEE

HANSE 675 / BUILT 2017

ACCOMMODATION

6 guests in 1 master, 1 double
& 1 single convertible to double, all
air-conditioned with en suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **21,10m / 69,30ft**
Beam **5,90m / 19,40ft**
Draft **3,10m / 10,20ft**
Cr. speed **9 knots**
Fuel cons. **20lt/hr**
Engines **225hp Volvo**

KEY FEATURES

Interior space defines a new dimension in private sailing / 6 guests in 3 cabins
Light & shade areas / Professional crew of 2

WATER SPORTS

Williams Jet tender 325 sport 100hp / Tubes / Water skis / Wakeboard / SUP / Kayak





SAILING YACHT
DRUNKEN SAILOR
DUFOUR G LARGE 560 / BUILT 2014

ACCOMMODATION

6 guests in 1 master & 2 double cabins
all air-conditioned with en suite facilities

CREW

Skipper & optional Cook/Hostess
in separate compartments

SPECIFICATIONS

LOA **17,15m / 56,00ft**
Beam **5,05m / 16,60ft**
Draft **2,50m / 8,20ft**
Cr. speed **9 knots**
Fuel cons. **10lt/hr**
Engines **110hp Volvo**

KEY FEATURES

Great performance / Combines luxury and style / Perfect for friends and families
Great variety of water toys

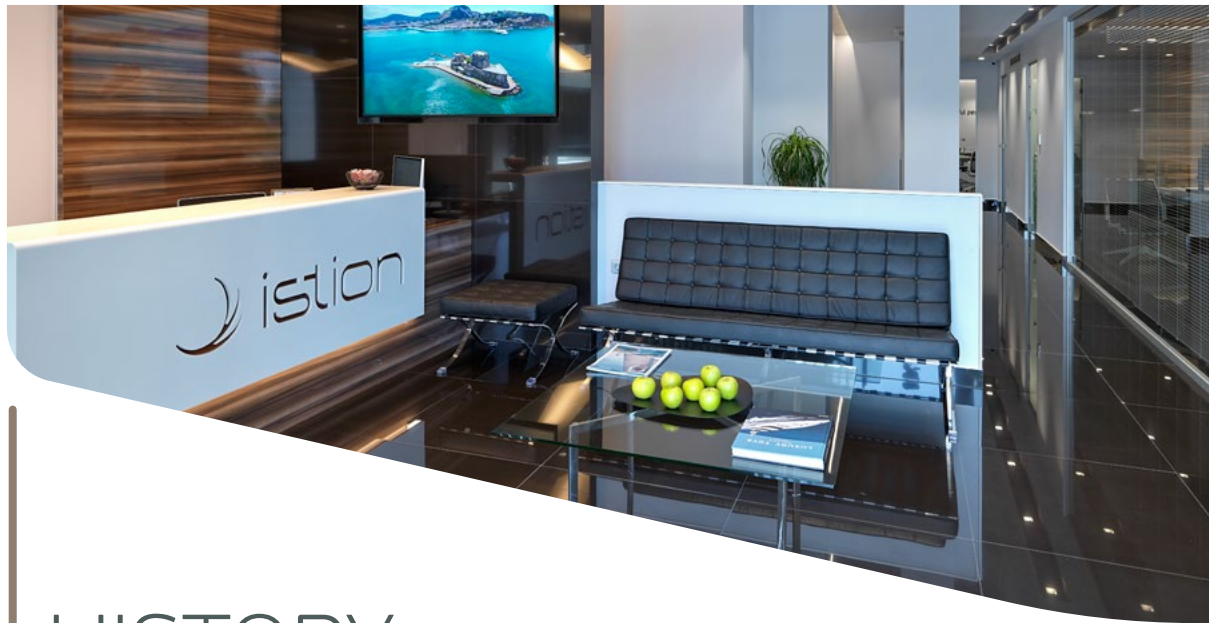
WATER SPORTS

3,10m 6hp tender / Fishing gear / Snorkeling gear / Swim platform / Deck shower
Inflatable 2pax Kayak / 2x inflatable SUP / Floating mats





MEET
ISTION



HISTORY & **VISION**

Istion Yachting was founded in 1992 by **Ioannis Kourounis**.

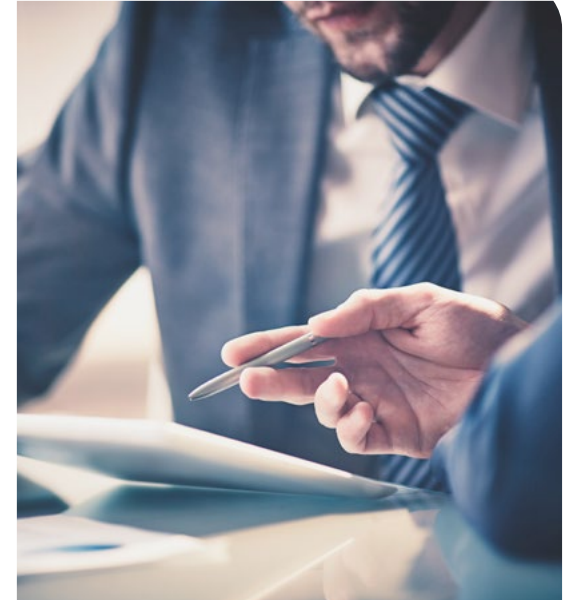
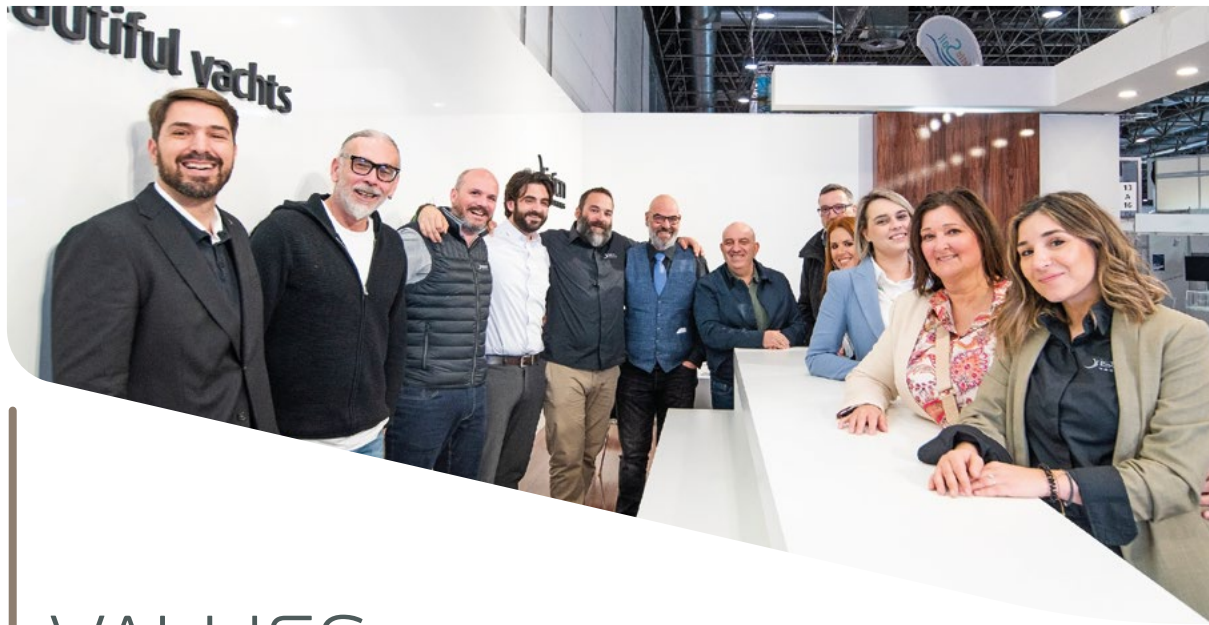
The company started with a small fleet of sailing yachts based in Kos Island in the Dodecanese and grew rapidly to a market leader for chartering all over Greece. With its strong background Istion Yachting enjoys a remarkable reputation through an international network of trusted charter brokers and of course its sailing clients and friends.





ISTION TODAY

- ▶ A well-founded fleet operator with more than 30 years in operation
- ▶ **280+** Yachts Fully crewed & Bareboat.
- ▶ **12** Yacht Charter Bases in Greece and **1** in Croatia
- ▶ More than **22.000** charters
- ▶ More than **130.000** happy guests



VALUES & **GOALS**

- ▶ Reinventing yachting as a vacation choice
- ▶ Delivering safe & successful charters
- ▶ Offering an unforgettable experience to our guests
- ▶ Establishing reliable & long-term collaborations



AWARDS & CERTIFICATIONS

Honored to be recognized!

We keep on loving what we do and we are proud to share it with all of our sailing friends & partners!

- ▶ High quality services
- ▶ Responsiveness
- ▶ Fairness to client
- ▶ Attention to detail
- ▶ Financial stability





MEMBERS & PARTNERSHIPS

- **Greek National Tourism Organization** & monitored by the **Greek Ministry of Culture & Tourism** (since 1992)
- Founder member of **Greek Yachting Association**
- Member of **Mediterranean Yacht Brokers' Association**
- **International Yacht Brokers Association**
- Member of **Charter Yacht Brokers Association**
- **Greek Bare Boats Owners Association** & **Hellenic Professional Yacht Owners Association**
- Corporate member of **International Super Yacht Society**
- Corporate member of **European Community for Professional Yachting**
- Corporate member of **YACHT-POOL** International Financial Security System





WHY
ISTION

- ▶ Represent and present the yacht in the most efficient way.
- ▶ Recommend yacht to our VIP/HNWI clientele and loyal repeaters
- ▶ Allocate to each yacht a **dedicated Charter Manager** to ensure efficient bookings progress, smooth and efficient charter operation, and **exclusive** communication with Owners.
- ▶ Provide a Supportive Team of 5 in-house brokers shared with mutual passion for yachting , reflecting in its guest's and sailing friend's happy smiles & loyalty.
- ▶ Our team of experts **have the know-how and the experience** to ensure that the yacht reaches its full charter potential
- ▶ Provide extensive training to Crew, ensuring top tier services on board for all charters
- ▶ Provide a marketing support team to cover all yacht events and social media
- ▶ Responsiveness & Immediate Solutions/Recommendations
- ▶ Fairness to client
- ▶ Financial stability
- ▶ Prompt reaction to any issue in the yachting market
- ▶ Participation in yacht shows that adds value to our cooperation with brokers worldwide as well as increasing potential booking charters
- ▶ Ensure success with our 2023 Charter records: 300 crewed charters
- ▶ MYBA member and GYA board member

WHY
ISTION







WHY CHARTER

- ▶ Charters elevate and add value to the yacht's prestige for any future business investments (re-sale value)
- ▶ Generate additional income
- ▶ The yacht remains in top-notch condition
- ▶ Dedicated weeks for Owners can be confirmed and the rest weeks can be offered with care and extra attention to our high-end clientele.
- ▶ Charters are as well a strong motivation to the crew





ROLE OF **CA**

- CA acts as the Owner's exclusive agent and representative with regards to the charter marketing of the Yacht
- CA enters into charter agreements on behalf of the Owner
- CA provides the Owner with expertise advice on the charter market and advisory consulting services on matters including but not limited to the Yacht's proper condition, crew and crew training, Yacht amenities, auxiliary equipment and pricing
- Is the entity that holds the funds until the charter commences.
- Is the intermediate between the owning company, the yacht ,the broker and the client regarding all charter related issues.
- Handles and ensures smooth and efficient charter operation as well as booking progress
- Provides on-line listing and inquiry system on Yachtfolio and other online databases & booking platforms
- Ensuring the correct presentation of the yacht in chartering market .
- Coordinates information and communication
- Reacts proactively
- Provides extensive knowledge of regulation and terms
- Provides marketing statistics regarding yacht inquiries and offering
- Offers Owners a dedicated, confidential & world class luxury chartering services

ROLE OF **CA**



BOOKING **PROCESS**



BOOKING PROCESS

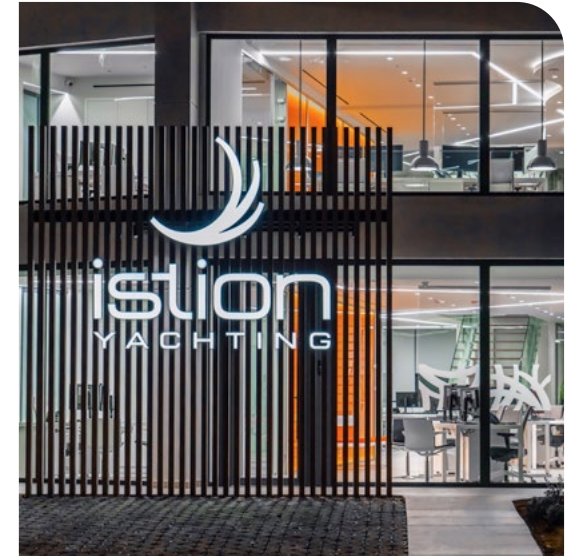
- ▶ Calendar availability & offering
- ▶ MYBA Contract & Special conditions
- ▶ Payments
- ▶ Preference list
- ▶ Special arrangements
- ▶ Transfers
- ▶ Greek Charter Party
- ▶ Inspection of the yacht before commencing of charter ensuring everything is up to standards
- ▶ Monitor charter being in contact with Captain & Client/Broker ▶ Guests feedback
- ▶ Charter record documents ▶ Payments to Owners





EXTRA INFORMATION

- Commissions
- VAT
- High /Mid /Low seasons
- Last minute offers & bookings
- MYBA guidelines for Crew
- Owner's use
- Yacht is promoted white label





OWNERS'
EXPECTATIONS

OWNERS' **EXPECTATIONS**

- ▶ The Owner shall at all times maintain the Yacht to a high standard, including interior and exterior and all safety equipment all year round
- ▶ The Owner shall ensure that all vessel documentation and certification of the Yacht provided to the Central Agent is valid by the time this Agreement comes into force and for the entire duration of this Agreement and shall be renewed as necessary throughout the duration of this Agreement by the Owner
- ▶ The Owner shall ensure that the yacht is adequately prepared for chartering - that includes cleaning, equipment procurement, as well as accommodation, uniforms & meals for the crew members.
- ▶ The Owner gives appropriate notice, in timely manner, to the Company of its intended private use of the yacht, specifying the requested time period, port of embarkation and disembarkation
- ▶ Owner shall forward all important information to CA regarding crew & yacht
- ▶ Owner to provide high resolution photos & videos
- ▶ Owner to have devoted crew members on board

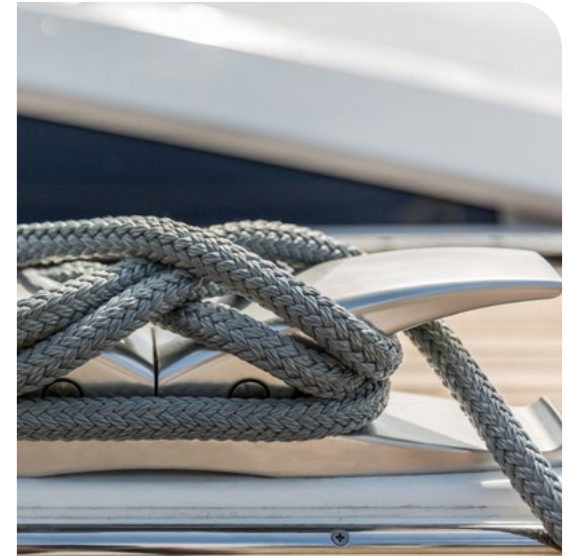


MANAGEMENT **ROLE**



MANAGEMENT **ROLE**

► Running a yacht, akin to managing any successful business, hinges on the art of adept management. Behind the scenes, every aspect must operate with precision: safety, operational support, financial matters, crew coordination, maintenance, technical complexities, and even environmental considerations. With a wealth of experience in the yachting industry, our yacht management delivers an exceptionally specialized service to oversee and address these vital elements, and provide support to owners, captains, and crew. Rather than a one-size-fits-all approach, we offer a bespoke service tailored to not only meet but exceed each individual owner's specific requirements, providing a sense of complete peace of mind in Yacht Ownership



MANAGEMENT **ROLE**

TECHNICAL

- Ensure technical performance, according to maker specifications
- Plan & Implement maintenance works, repairs & upgrades
- Plan & implement drydocking works
- Negotiate & arrange supply spares & services
- Itemised expenditure with technical justification & regular reporting

OPERATIONS

- Liaise with administrations, authorities, marinas etc.
- Liaise & cooperate with charter department as per yacht's charter plan & owners' use
- Control crew matters
- Control yacht's documentation & certification



PURCHASING

- Identify vendors, market research prior to purchase (procurement)
- Supply & purchase of goods, materials, spares, provisions
- Make sure as much as possible expenditure is kept within agreed values
- Invoicing & expenditure categorization

CREWING

- Identify and propose appropriate candidates
- Interviewing candidates
- Follow up recruitment procedures with competent authorities



ACCOUNTING

- ▶ Maintenance of records
- ▶ Control of and prompt settlement of all accounts, payment of salaries, etc.
- ▶ Compile / issue financial statements and reports to Owners
- ▶ Monitor financial position of yacht, ensure provision of adequate funds to meet planned expenditures

QUALITY CONTROL

- ▶ Use of a specialized Yacht Management software with data input by yacht manager, captain, hotel, engine & accounting on tasks, finance management, yacht administration, charter & trip management and viewing credentials of all processes for owners.
- ▶ Crew performance appraisal & auditing



MARKETING **PROMOTION**

› Facebook Page reach
1.622.806

› Instagram reach
1.009.796

› LinkedIn reach
150.989

› Facebook Followers
32.255

› Instagram Followers
14.833

› LinkedIn Followers
9.100

SOCIAL MEDIA

Dedicated exposure on every social media platform averaging > **100.000** Unique Viewers per yacht

WEBSITE CLICKS

Website Listings & Instant Booking availability

BOOKING PLATFORMS

Guaranteed Publicity in Bookings Platforms

NEWSLETTER CAMPAIGNS

Massive Promotion to our subscribers list of **18.500**



QUALITY & RECOGNITION **ACKNOWLEDGED & CERTIFIED**

- ▶ Corporate MYBA member conforming with MYBA rules & guidelines
- ▶ Certified by Yachtpool
- ▶ Approved by Pantaenius & EIS





JOIN US

- ▶ Yacht Sales & Management: www.istionyachting.gr
- ▶ Bareboat Yacht Charters: www.istion.com
- ▶ Crewed Yacht Charters: www.istionluxuryyachts.com
- ▶ Catamaran's Cup: www.catamaranscup.com
- ▶ YachtHop: www.yachthop.gr



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RHODES ISLAND BASE
NEW RHODES MARINA, 85100 DODECANESE

LEFKAS ISLAND BASE
LEFKAS MARINA, 311 00 IONIAN

LEFKAS ISLAND BASE
LEFKAS PORT, 311 00 IONIAN

CORFU ISLAND BASE
GOUVIA MARINA, 49100 IONIAN

PREVEZA BASE
PREVEZA PORT, 48100 EPIRUS

VOLOS BASE
VOLOS PORT, 1 OGL STR., 38221 THESSALIA

SKIATHOS ISLAND BASE
SKIATHOS PORT, 37002 SPORADES

MYKONOS ISLAND BASE
TOURLLOS, 84600 CYCLADES

PAROS ISLAND BASE
PARIKIA, 84400 CYCLADES

NEW SKRADIN, CROATIA
ACI MARINA SKRADIN, SIBENIK AREA