



#### **AGENDA**

## Friday, April 26, 2024

Programme Manager: Kyrela Petrou, Journalist, Financial & Business Editor, ethosMEDIA

Last Update: 25 April 2024

09:30	Opening of the Forum
09:30-09:35	Welcome – Introduction to the subject of the forum: <b>Kyrela Petrou,</b> Journalist, Financial & Business Editor, ethosMEDIA
09:35-09:45	Welcome Address:  Konstantinos Ouzounis, CEO, ethosGROUP
09:45-09:55	Welcome Address: <b>Doukas Marinopoulos,</b> President of the Union of Diplomatic Officers of Economic and Commercial Affairs (ENDY OEY), First Counselor for Economic and Commercial Affairs, Ministry of Foreign Affairs (MFA)
09:55-10:05	Speech (video):  Konstantinos (Costas) Fragkogiannis, Deputy Minister of Foreign Affairs
10:05-10:45	Panel I: "An outward-looking approach and international partnerships — how export enterprises can utilize Offices for Economic and Commercial Affairs especially in countries with special conditions"
	Moderator: <b>Chris Konstas</b> , Financial Editor, Head of Content, ethosMEDIA
	<ul> <li>Simeon Diamantidis, President, Greek Exporters Association (SEVE)</li> <li>Vicky Makrigianni, Director, International Relations &amp; Regional Policy, SEV</li> <li>Alkiviadis Kalabokis, President, Exporters' Association of Crete</li> <li>Apostolos Michalopoulos, First Counsellor for Economic and Commercial Affairs, B1         Directorate for Extroversion Planning and Coordination of Extroversion Entities, Ministry of Foreign Affairs     </li> </ul>

#### 10:45-10:55 NETWORKING BREAK

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10:55-11:55

Panel II: "The "recipe" for success for every exporter: Everything you need to know about the new export credit financing, insurance schemes and new technology"

Moderator: Konstantinos Ouzounis, CEO, ethosGROUP

Speakers:

- Aris Krevvatas, Manager Export Credit & Credit Insurance, Export Credit Greece (ECG)
- Constantinos Liakopoulos, Co-Founder, CloudStraight
- Efstathios Liakopoulos, Founder & CEO, BSS Building Solid Success
- Iro Patrelaki, Senior Key Account Manager, Coface Greece, Cyprus & Malta
- Paraskevi Potamianou, Head of Trade & Supply Chain Finance, Eurobank

#### 11:55-12:05 NETWORKING BREAK

12:05-12:50

Panel III: "New areas of interest and cutting edge sectors: The potential of clusters and cutting-edge green energy, circular economy, space technology, IT, ore mining, and other sectors"

Moderator: Dimitris Delevegos, Journalist, Kathimerini

Speakers:

- **George Xiradakis,** President, Association of Banking and Financial Executives of Hellenic Shipping, Founder Managing Director, XRTC Business Consultants
- Dr Athanasios Potsis, Chairman, Hellenic Association of Space Industry
- Giannis Retsas, General Director for Foreign Trade Development Strategy, Enterprise Greece
- Sandros Chalarampopoulos, International Development Advisor Founder, STC Intl Business Development Ltd

#### 12:50-13:00 NETWORKING BREAK

### Session No1: Presentation of appealing export destinations

13:00-13:15 Speech - Presentation:

"The German market - Opportunities and Prospects"

**Theodoros Xypolias,** Minister Counselor for Economic and Commercial Affairs, Head of the Economic and Commercial Affairs Office, Embassy of Greece in Berlin, Ministry of Foreign Affairs

13:15-13:30 Speech - Presentation:

"Bilateral Trade Relations between Greece and China: Review and Prospects"

**Georgios Chatzipetros,** Second Counsellor, Economic & Commercial Affairs, Beijing Office, Ministry of Foreign Affairs

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13:30-13:40 Speech - Presentation:

Giannis Athanasiadis, Fiscal Affairs Manager, Papastratos

13:40 End of the Digital Forum — Thank you!

#### **Parallel activities:**

Monday, April 29, 2024 (10.00a.m. – 18.00p.m. GR Time) & Tuesday, April 30, 2024 (10.00a.m. – 18.00p.m. GR Time)

#### **B2B** meetings

between exporters and representatives of Offices for Economic and Commercial Affairs, Buyers, sponsors and bilateral chambers

(through LiveOn, the first complete, all-in-one, digital platform for Business Communication and Events, and its threedimensional digital exhibition center, the **LiveOn Expo Complex**)